

QUALIFICATIONS

Fields of Research: Public Finance, Development Economics, Public Sector Economics, New Economics of Institutions.
Expertise: Taxation, corruption, governance, public services (education, health), private sector development.
Country experience: Cameroon, Chad, Gabon, Jamaica, Namibia, South-Africa, Uganda.

PROFILE

Languages: Fluent in French and English. Intermediate Italian
Citizenships: Canadian, American
Birth date: November, 30 1957, Philadelphia, PA

PROFESSIONAL EXPERIENCE

HEC MONTRÉAL, Institute of Applied Economics, Montréal, Canada (1991-Present)
Professor (2005-present)
Associate Professor (1997-2005)
Assistant Professor (1991-1997)

- Courses taught: (graduate) Development Economics, Research Methods, Managerial Economics; (undergraduate) Public Economics, International Economics, Microeconomics.

WASHINGTON UNIVERSITY IN ST. LOUIS, Department of Economics, St. Louis, USA (1989-1990)
Visiting Assistant Professor

- Courses taught: (undergraduate) Public Economics, Microeconomics.

EDUCATION

WASHINGTON UNIVERSITY IN ST. LOUIS, Centre in Political Economy, St. Louis, USA
Post Doctoral Fellow, 1989-1990
Director: Douglass C. North

UNIVERSITY OF PENNSYLVANIA, Wharton School, Philadelphia, USA
Ph.D., Applied Economics and Managerial Sciences, 1989
Thesis Title: Three Essays on Institutional Arrangements in International Economic Organizations
Thesis Committee: Daniel Ingberman, Howard Pack, Dennis Yao

UNIVERSITY OF MONTREAL, Montreal, Canada
M.Sc., Economics, 1985
B.Sc., Urban Planning, 1982

OTHER PROFESSIONAL ACTIVITIES

UNIVERSITÀ DI ROMA (TOR VERGATA), Centre for Economic and International Studies, Italy (Jan-June 2007)
Visiting Researcher

UNIVERSITY OF CALIFORNIA AT BERKELEY, Haas Business School, Berkeley, USA (January-May 2000)
Visiting Researcher

UNIVERSITY OF OXFORD, Centre for the Study of African Economies, Oxford, UK (Sept-Dec 1999)
Visiting Researcher

CONSULTANT for: African Economic Research Consortium (AERC), European Commission, Department for International Development (DFID), Union Douanière et Économique de l'Afrique Centrale (UDEAC), World Bank.

PUBLICATIONSARTICLES AND BOOK CHAPTERS

“Shifting Tax Burdens through Evasion and Exemptions: An Empirical Investigation of Uganda”, (with Ritva Reinikka), *Journal of African Economies*, 15 (3): 373-398, 2006.

“The Impact of Trade Liberalisation on Enterprises in Small Backward Economies: The Case of Chad and Gabon”, (with Giorgio Barba Navaretti and Riccardo Faini), *Review of Development Economics*, 10 (3): 452-465, 2006.

Microéconomie (1ere édition canadienne), (with Robert S. Pindyck, Daniel L. Rubinfeld and Nathalie Elgrably), Montréal: Éditions du nouveau pédagogique, 680 p., August 2006.

“Adjustment Costs, Irreversibility and Investment Patterns in African Manufacturing”, (with A. Bigsten, P. Collier, S. Dercon, M. Fafchamps, J.W. Gunning, A. Oduro, R. Oostendorp, C. Pattilo, M. Soderbom, M., F. Teal and A. Zeufack), *Contributions to Economic Analysis & Policy*, 4 (1), 2005.

“Problèmes d'incitation et aide au développement : une perspective institutionnelle,” *Management International*, 9 (3): 33-50, 2005.

“La nouvelle économie institutionnelle et la perspective de Douglass C. North”, (with Pierre-Yves Gomez), *Management International*, 9 (3): IX-XV, 2005.

“Do African Manufacturing Firms Learn from Exporting”, (with A. Bigsten, P. Collier, S. Dercon, M. Fafchamps, J.W. Gunning, A. Oduro, R. Oostendorp, C. Pattilo, M. Soderbom, M., F. Teal and A. Zeufack), *Journal of Development Studies*, 40 (3): 115-141, 2004

“Risk Sharing in Labor Markets”, (with A. Bigsten, P. Collier, S. Dercon, M. Fafchamps, J.W. Gunning, A. Oduro, R. Oostendorp, C. Pattilo, M. Soderbom, M., F. Teal and A. Zeufack), *World Bank Economic Review*, 17 (3): 349-366, 2003.

ARTICLES AND BOOK CHAPTERS (CONTINUED)

“Économie d'agglomération et croissance des régions dans l'Union Européenne”, (with A. Lapointe and F. Laurin), *Revue d'Économie Régionale et Urbaine*, 2: 209-234, 2003.

“Credit Constraints in Manufacturing Enterprises in Africa”, (with A. Bigsten; Collier, P.; Dercon, S.; Fafchamps, M.; Gunning, J.; Isaksson, A.; Oduro, A.; Oostendorp, R.; Pattilo, C.; Soderbom, M.; Sylvain, M.; Teal, F.; Zeufack, A.), *Journal of African Economies*, 12 (1): 104-125, 2003.

“A Firm's-Eye View of Commercial Policy and Fiscal Reforms in Cameroon”, (with Isidro Soloaga and James Tybout), *World Bank Economic Review*, 16 (3): 449-472, 2002.

“Productivity and Exports” in *Uganda's Recovery : The Role of Farms, Firms and Government*”, Edited by R. Reinikka and P. Collier, *World Bank Press*, Washington, D.C., 235-267, 2001.

“Exporting and Efficiency in African Manufacturing”, (with A. Bigsten, P. Collier, S. Dercon, M. Fafchamps, J. W. Gunning, J. Habarurema, A. Oduro, R. Oostendorp, C. Pattillo, M. Söderbom, F. Teal, and A. Zeufack): *in Policies to Promote Competitiveness in Manufacturing in Sub-Saharan Africa*, Edited by A. K. Fosu, S. M. Nsouli, A. Varoudakis, OECD: Paris, 111-124, 2001.

“Rates of Return on Physical and Human Capital in Africa's Manufacturing Sector”, (with A. Bigsten; Collier, P.; Dercon, S.; Fafchamps, M.; Gunning, J.; Isaksson, A.; Oduro, A.; Oostendorp, R.; Pattilo, C.; Soderbom, M.; Sylvain, M.; Teal, F.; Zeufack, A.), *Economic Development and Cultural Change*, 48: 801-827, 2000.

“Contract Flexibility and Dispute Resolution in African Manufacturing”, (with A. Bigsten; Collier, P.; Dercon, S.; Fafchamps, M.; Gunning, J.; Isaksson, A.; Oduro, A.; Oostendorp, R.; Pattilo, C.; Soderbom, M.; Sylvain, M.; Teal, F.; Zeufack, A.), *Journal of Development Studies*, 36 (4): 1-37, 2000.

“Investment in Africa's Manufacturing Sector: A Four Country Panel Data Analysis”, (with A. Bigsten; Collier, P.; Dercon, S.; Fafchamps, M.; Gauthier, B.; Gunning, J.; Isaksson, A.; Oduro, A.; Oostendorp, R.; Pattilo, C.; Soderbom, M.; Sylvain, M.; Teal, F.; Zeufack, A.), *Oxford Bulletin of Economics and Statistics*, 61 (4): 489-512, 1999.

“Export of African Manufactures: Macro Policy and Firm Behaviour”, (with A. Bigsten; Collier, P.; Dercon, S.; Fafchamps, M.; Gunning, J.; Isaksson, A.; Oduro, A.; Oostendorp, R.; Pattilo, C.; Soderbom, M.; Sylvain, M.; Teal, F.; Zeufack, A.), *Journal of International Trade and Economic Development*, 8 (1): 53-71, 1999.

“Revenue Erosion Through Exemption and Evasion in Cameroon, 1993,” (with Mark Gersovitz), *Journal of Public Economics*, 64 (3): 407-424, 1997.

“Firm-Level Responses to the CFA Devaluation in Cameroon”, (with James Tybout, J., Giorgio Barba Navaretti and Jaime de Melo), *Journal of African Economies*, 6 (1): 3-34, 1997.

“Programme d'ajustement structurel et transition de l'État au Cameroun”, *Management International*, 1 (2) : 43-60, 1997.

« La dynamique du secteur manufacturier africain en période d'ajustement structurel: le cas du Cameroun », *Région et Développement*, 3: 59-84, 1996.

WORKING PAPERS AND REPORTS

“Methodological Approaches to the Study of Institutions and Service Delivery: A Review of PETS, QSDS and CRCS,” (with Ritva Reinikka), African Economic Research Consortium framework paper, August 2007.

“Bypassing of Health Providers: Competition, Price and Quality of Health Services in Chad,” (with Waly Wane), Development Research Group, The World Bank, Washington D.C., March 2007, mimeo.

“Public Expenditure and Service Delivery in Namibia in the Context of ETSIP: Concept Note for Economic and Sector Work in Education,” (with Waly Wane), Development Research Group, The World Bank, Washington D.C., February 2007.

“PETS and QSDS in Sub-Saharan Africa: A Stocktaking Study”, HEC Montréal and The World Bank, Washington D.C., September 2006

“Leakage of Public Resources in the Health Sector: An Empirical Investigation of Chad,” (with Waly Wane), Development Research Group, The World Bank, Washington D.C., March 2006, mimeo.

“The Effect of Commercial Policy Reforms on Employment and Growth in Brazil,” (with Igor Oliveira dos Santos), Institut d'économie appliquée, HEC Montréal, February 2006, mimeo

« Suivi des dépenses publiques à destination au Tchad: Analyse des résultats d'enquête, » (with Waly Wane), Development Research Group, The World Bank, Washington D.C., December 2005.

“The impact of Trade Liberalization on Manufacturing Firms in Sub-Saharan Africa: A Five Country Panel Data Analysis,” (with Martin Gauthier), Institut d'économie appliquée, December 2005, mimeo

“The Effect of Fiscal Policy and Corruption Control Mechanisms on Firm Growth and Social Welfare: Theory and Evidence,” (with Jean-Paul Azam and Jonathan Goyette), *Cahier de recherche de l'IEA*, no. IEA-2004-10, HEC Montréal, November 2004.

“The Impact of Trade Liberalisation on Enterprises in Small Backward Economies: The Case of Chad and Gabon,” (with Giorgio Barba Navaretti and Riccardo Faini), *Centro Studi Luca D'Agliano Development Studies Working Paper No. 176*, Italy, October 2003.

“Risk Sharing in Labour Markets”, (with A. Bigsten, P. Collier, S. Dercon, M. Fafchamps, J. W. Gunning, A. Oduro, R. Oostendorp, C. Pattillo, F. Teal, M. Soderbom and A. Zeufack), *Tinbergen Institute Discussion Paper No. 03-077/2*, Netherlands, September 2003.

“Environment, Strategy and Leadership Patterns as Determinant of Firm Performance: A Study of Cameroonian Firms,” (with T. Hafsi), *Cahier de la Chaire de management stratégique international Walter-J.-Somers # 25-01*, HEC Montreal, September 2003.

“Shifting Tax Burdens through Exemption and Evasion: An Empirical Investigation of Uganda,” (with Ritva Reinikka), *Policy Research Working Papers # 2735*, The World Bank, Washington DC. December 2001.

“A Firm's Eye View of Policy and Fiscal Reforms in Cameroon”, (with Isidro Soloaga and James Tybout), *Policy Research Working Papers # 2442*, The World Bank, Washington, D.C. September 2000.

CONFERENCES

“Public Spending, Mismanagement and Corruption - Micro-level Approaches to the Study of Leakage of Public Resources: PETS and QSDS”, *Faculta di Economia*, Universita di Roma III, May 2007

“Micro-level Approaches to Measure Corruption and Efficiency of Public Services: PETS and QSDS”, *Centre for Economic and International Studies*, Universita di Roma Tor Vergata, May 2007

“Bypassing of Health Providers: Competition, Price and Quality of Health Services in Chad,” *CSAE Conference: Economic Development in Africa*, University of Oxford, UK, March 2007.

“Is Aid Fungible? Evidence from the Education and Health Sectors,” by N. Van de Sijpe (Discussant), *CSAE Conference: Economic Development in Africa*, University of Oxford, UK, March 2007.

“Leakage of Public Resources in the Health Sector: An Empirical Investigation of Chad,” *CSAE Conference: Reducing Poverty and Inequality: How Can Africa Be Included*, University of Oxford, UK, March 2006.

“Bribery and Taxation: The Role of Corruption Control Mechanisms,” *Washington University's Political Economy Speaker Series*, Washington University in St. Louis, USA, March 2006.

“The Effect of Fiscal Policy and Corruption Control Mechanisms on Firm Growth and Social Welfare: Theory and Evidence,” *North Eastern Universities Development Conference (NEUDC)*, HEC Montréal, October 2004.

“Increasing Returns and market Efficiency in the Agricultural Sector,” by Marcel Fafchamps (Discussant), *North Eastern Universities Development Conference (NEUDC)*, HEC Montréal, October 2004.

“The Effect of Fiscal Policy and Corruption Control Mechanisms on Firm Growth and Social Welfare: Theory and Evidence,” *CSAE Conference: Growth, Poverty Reduction and Human Development in Africa*, University of Oxford, UK, March 2004 (with Jean-Paul Azam and Jonathan Goyette).

“Réforme des Institutions et Croissance en Afrique,” *Conférence Réseau Africain des Affaires*, HEC Montréal, December 2003.

“Exports in African Manufacturing,” *Workshop of the Industrial Survey in Africa*, (ISA) Group, University of Oxford, UK, March 2001.

“Exportation et productivité dans le secteur manufacturier : évidences africaines,” *Déjeuners d'Archimède*, HEC Montréal, February 2001.

“Fiscal Incentives, Investment and Firm-Level Efficiency in Cameroon and Cote-d'Ivoire Manufacturing Sectors,” *Department of Economics*, University of Gothenberg, Sweden, September 2000.

“Exports and Firm-Level Efficiency in the African Manufacturing Sector,” *Development Workshop*, University of California at Berkeley, Berkeley, USA. March 2000.

“Exports and Firm-Level Efficiency in the African Manufacturing Sector” *CSAE Conference, Opportunities in Africa : Microevidence from Firms and Households* , Centre, University of Oxford, UK, April 2000.